

# Mauldin Civitan Club

### P.O Box 1068 Mauldin, SC 29662

Vol. 1 March 5, 2019 Issue 48

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SERGEAMT-AT-ARMS

Virgil Sullivan

NEWSLETTER EDITOR Joyce Chavis

#### NEXT MEETING

Mauldin Cultural Center March 7, 2019 @ 12:00pm

#### **Dues**

Membership Dues for Jan, Feb, Mar may be mailed to:

P.O Box 1068 Mauldin, SC 29662

# Mauldin Civitans Learn About Capabilities at: CENTER FOR DEVELOPMENTAL SERVICES



**Paul Bixby,** Family Support Specialist, from the Center for Developmental Services Greenville SC, was the speaker at the Mauldin Civitan Club on February 21, 2019.

The Center for Developmental Services (CDS) exists to make sure the care of children with special needs easier and more effective by uniting specialized service providers in one location. Mr. Bixby advised that although many families served live in Greenville County, over 50% of families

come from surrounding areas.

CDS partners with Clarity, the Speech, Hearing and Learning Center, GHS Children's Hospital, Family Connections, and Thrive Upstate. The SC Medical-Legal Partnership is a partnership between the Greenville Health System, Furman University and South Carolina Legal Services. Through this partnership, a health care provider can identify a potential health harming legal need and the patient can be directly referred to a lawyer located at CDS. CDS Investment Partners are Greenville Health System, First Presbyterian Church of Greenville, United Way of Greenville, and Bon Secours St Francis.

Mr. Bixby showed a short video of two young boys who bonded and complimented each other while receiving services at CDS. Mr. Bixby also highlighted volunteer opportunities.

Mauldin Civitan Club members were captivated by the information disseminated. After the question and answer period, Mr. Bixby was presented with a thank you memento from the Mauldin Civitan Club.



Belita Broadus, Club President, Paul Bixby, Joyce Chavis, Speaker Sponsor

## Happy Birthday!

Betty DuRante March 2
Leonía Gray March 11
Díane Staley March 15
Vírgíl Sullívan March 26

# CIVITAN

**NEWS AND UPDATES** 

# TIPS FOR MEMBERSHIP RETENTION

We spend so much time talking about how to recruit new members that a lot of the times we forget to talk about the members we already have. Bringing in new members doesn't do any good if we don't do anything to keep the people we already have. Membership Specialist Meredith Binkley developed a handout to open the conversation on retention and focus on three key areas or the three 'E's,' engage, equip, and encourage. I have taken her handout and included a few ideas on how to bost engage, equip, and encourage your membership!

### ENGAGE

#### Ask the questions:

- 1. What causes do your members connect to?
- 2. When was the last time your club did a self assessment?
- What skills do your members possess that could be utilized at the club, district, and international levels?
- 4. How do your members feel about your meeting and dues structure?

#### Ways to engage your members:

- List out all of the causes and projects your club has had in the last three years. Find out from your members which ones they do or do not enjoy. From there you can evaluate how you want to serve your community.
- Ask your members what they are passionate about.
   Develop a project around their cause and allow them to take the lead.
- Go through the 'Intentional Recruiting' handout as a group, question by question to see where your club is at and where you want to go in the future.
- Have a job board up at every meeting listing tasks that need to be completed for future projects and meetings. Allow every member to take a job from the coard during each meeting.

### EQUIP

#### Ask the questions:

- How have you invested in your members to lead at the club, district and international levels?
- What have we done to teach our members about our flagship project, the CIRC?
- 3. Have we helped our members discover their 'why' moment? If not, how can we do this?

#### Ways to equip your members:

- Plan at least one meeting per year that focuses exclusively on the CIRC. For information on taking a tour of the CIRC or having a researcher attend your meetings in person or via Zoom call contact Vicki Hixon, whixon@uab.edu.
- Invite members to join you at district and International mootings and events.
- Devote one meeting to "why" moments. Allow everyone to share their story. Then work together to perfect how you tell them to others.

### **ENCOURAGE**

#### Ask the questions:

- What have we done to show that we appreciate all that our members do for our club?
- 2. Have we given our members the freedom to step up and lead within our club and district?
- 3. Have we encouraged each other to be individuals, rather than doing things because "that's how it's always been done?"

#### Ways to encourage your members:

- Have current officers mentor members who may be able to assist or take over their roles in the future.
- Find ways to thank your membership for all that they do.
- During the first meeting of the year, develop a list of 12 things your club can do better this year, one per month.
   Create a timeline for making strides in each area. Allow a different club member to take on each area and report back during follow up meetings.
- Don't be afraid to shake things up. Be respectful of tradition but unafraid to think outside of the box.
- Remember the district and international are here to support your clubs not the other way around. Reach out to your district officers and international staff for help and encouragement!

#### CHAMPIONS OF SERVICE

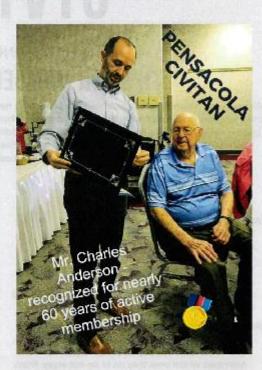


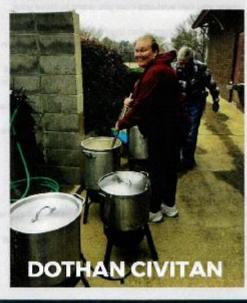
# SHOW ME YOUR SERVICE











# HONOR CLUB ROLL CA

Congratulations to the following clubs who were named Honor Clubs for the 2017 2018 year! There are three levels of Honor Club:

HONOR CLUB: is a club in good standing, meets the minimum requirements of the honor club application, and has a net gain of 1.5 members.

HONOR CLUB OF EXCELLENCE: is a club in good standing, meets the minimum requirements of the honor club application and has a net gain of 6-14 members. HONOR CLUB OF DISTINCTION: is a club in good standing, meets the minimum requirements of the honor club application, and does one of the following: has a net gain of 15 or more members, had a net gain in membership and sponsored a Junior, Campus, or adult Civitan club, or sponsored a club that Itself has achieved Honor Club status in its first or second full year of existence.

- Birmingham Inc. Honor Club of Distinction
- Central Heights Honor Club
- Cuntersviile Honor Club
- Athens Ladies Honor Club of Excellence
- · Priceville Honor Club of Distinction
- Dothan Honor Club
- Montgomery Honor Club
- Prattville Honor Club of Excellence
- Cottage Hill Honor Club of Distinction
- Athens (CH) Honor Club
- West Columbus Honor Club
- Fairfax Honor Club
- Martinsburg Honor Club
- · Smith Mountain Lake · Honor Club
- Tri-State Civitans Honor Club
- Clearwater Honor Club
- First Coast Jacksony Je Honor Club
- Leesburg Honor Club
- Naples Honor Cluo
- Tampa Metro Honor Cub
- Uptown Jacksonville Honor Cub
- Marco Island Honor Club of Distinction
- Cumming Honor Club
- Duluth Honor Club
- East Cobb Honor Club
- Fayette Co. Honor Club
- Magnolia Honor Club Marietta - Honor Club.
- North Coob Henor Club
- Sun City Honor Club
- North Bay Honor Club Downtown Shannon Honor Club
- Lee County Honor Club
- Nettleton County Line Honor Club
- Nettleton Ladies Honor Club Go Getters - Honor Club of Distinction
- New Albany Honor Club of Distinction
- Tupelo Evening Honor Club of Distinction
- Chester Honor Club
- Columbia Honor Club
- Dutch Fork Honor Club
- Mauldin Honor Club

Congratulations should also be given to all of our Distinguished Presidents from 2017 - 2018. A Distinguished President is someone who was president of an Honor Club and sponsored a minimum of one new member during their

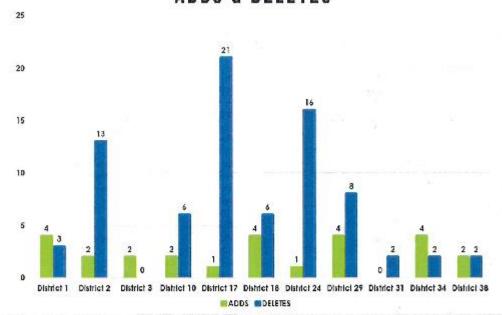
- · Dee Hutsler Birmingham Inc.
- Floyd Hall Central Heights
- Beverly Blakely Athens Ladies
- Maria Young Priceville
- Charles B. Stults Montgomery
- Randall H. Eckhoff Cottage Hill
- Kenneth J. Crum Fairfax
- Randy Camden Smith Mountain Lake
- Patricia Kurtz Tri-State Civitans
- Lee Conrey First Coast Jacksonville
- Deb McCoy Leesburg
- William Shanahan Naples
- Diane E. Kirk Tampa Metro
- Janice Miller Uptown Jacksonville
- Bob Kircher Marco Island
- Kelli Warren Cumming
- Eugene Lastinger Magnolia
- Louise Crapps Marietta
- Pam Brems & Ann Pratt North Cobb
- Joe Chesney Sun City
- Keith Wilson North Bay
- Sherry Garrett Downtown Shannon
- · Margaret Baker Lee County
- Brittani Berry Go Getters
- Michelle Hall New Albany
- Kay Harrelson Tupelo Evening
- James L Stiver Columbia
- Cale Porter Dutch Fork
- Sharon Thomas Mauldin



CHAMPIONS OF SERVICE

**MARCH 2019** 

# FEBRUARY 2019 BY THE NUMBERS ADDS & DELETES



#### CLUB BUILDING WITH MEREDITH

March's Club Building webinar will be hosted by Meredith Binkley on Sunday March 10, 2019 at 7:00 PM EST. Civitans who attend the session live will become certified club builders.

> To login, use the following link: https://zoom.us/j/359882254



CHAMPIONS OF SERVICE

#### CUSTOMIZED RECRUITMENT TOOLKITS

Complete a club intentional recruiting form and return it to me in order to receive your customized toolkit. Each toolkit includes:

- 1. Social Media Posts
  - 2. Fliers
  - 3. New collateral
- 4. Recruitment ideas
  - 5. Tips & tricks
- 6. Recruitment letter
  - 7. Business card
  - 8. So much more!



#### Hi Civitans!

As you all know by now, the Civitan International Convention will be in our own <u>Greenville, July 3-6, 2019</u>. Many plans have been made for the convention by International, but has YOUR CLUB made any plans? Anne Lavely has asked me to get the Hospitality Room up and going. I will definitely need your help!

\*\*\*\*\*\*\*\*\*\*\*\*\*\*

The South Carolina Civitans are the HOST for the Hospitality Room.

We need:

#### **VOLUNTEERS:**

- 1. to welcome the attendees to the Hospitality Room
- 2. to answer any questions, i.e.: directions within the hotel, the price of tickets, time of drawings, etc.
- 3. to sell tickets-this will require a person who can really stay focused! We will have 3 different tickets to sell and keep straight.
- 4. refill refreshments (see below)

#### **MERCHANDISE:**

We will have 3 levels of gifts:

- 1. Large ticket items --> tickets will sell for \$ 10 each. These special tickets will need to be filled out by the buyer. Drawings will be at the end of the Convention and more often depending on merchandise collected. I would love to have daily drawings if possible. These items will have a price value of more than \$500! We have secured a certificate for a set of Michelin tires. These can only be shipped to an address within the United States proper. So ... we need more merchandise in this category that will be available to ALL attendees. Remember ... many of the attendees will be flying, so gifts either need to be certificates that can be redeemed once they get home, or items that can be put into a suitcase.
- 2. Anything donated that has an estimated value of \$200 \$500 (weekend get-away; payment of dues for a year; registration fee for CI Convention ...repayment or prepayment) will be raffled through the sale of -->\$5 tickets. Tickets will be placed in a container and drawings will be held at specific times daily. Use your imagination when asking for contributions. Not every company has items available for gifts, but when talking with your contact person, suggest they pay for one of the above or something like those.
- 3. Items with an estimated value of \$25 to \$200 will be available by buying a -->\$1 ticket. Included in this category will be the BASKETS from your club. Please include in your basket, items which are grown, written, painted, sung, or made in your area of our district. Also, in this category will be items that can be sold by purchasing tickets. These could be jewelry, books, sweetgrass baskets (hint, hint), household decorative items, etc.

The second and third level donations will have different colored tickets. These tickets will also have two parts. The buyer will be given BOTH parts. They will separate their ticket and place one of the parts into a container in front of the prize they want to get. These two levels of prizes will be separated in the room and clearly marked as to what color of ticket they will require.

All winning names and numbers will be posted outside the Hospitality Room and will be available for pickup during the Hospitality Room open hours.

The more we can get from the raffle and ticket sales, the better off our SC District treasury account will be. A decision will be made at the next Board Meeting to determine where these funds will be used.

#### **ROOM DECORATIONS:**

Pictures of your clubs doing projects, events, fun times, anything showing the clubs in their activities. Make a great looking poster to showcase your Club. These will be put around the room for the attendees to look at while in the Hospitality Room. It would be nice to have beach music playing while the Room is open!

Does anyone know any good shaggers? We could possibly have a demonstration during one of the times the room is open, after all, it is our state dance!

#### Food:

We need snacks for the attendees. Individually packaged chips, crackers, cookies, and water. Since sweet tea is one of the state's favorite beverages, we need to have serving containers for tea. We should have at least one container of unsweetened tea and sweetener available and small disposable cups. Remember...we are expecting 400 and 600 people at this Convention and many will come through the Hospitality Room more than once!

#### **Supplies:**

A few supplies for a first-aid kit for the room would be great. These would be given to the person needing them. We will not be responsible for the treatment. If EMS is needed, we can place the call for them. Some Band-Aids, alcohol pads, just a few things to have to keep the attendees from having to hunt up a store outside the hotel. Maps of Downtown Greenville would be helpful. We had these for our District Convention last year. Greenville Club, do you think you could get us at least a hundred of these for this year? We also need to know which restaurants and stores will be open during the days of the convention. Remember, this is the week of July. We need schedules and locations for activities celebrating Independence Day being held in Downtown Greenville. We may need a good size white erasable board or a flip chart with an easel to post the winning names and numbers outside the room.

WHEN SPEAKING WITH PEOPLE TO GET DONATIONS FOR THE HOSPITALITY ROOM, MAKE SURE THEY KNOW THESE ARE FOR THE HOSPITALITY ROOM, NOT FOR THE CIVITAN INTERNATIONAL CONVENTION ITSELF. ALSO, MAKE SURE THEY KNOW THAT THE MONEY MADE FROM THE RAFFLE AND TICKET SALES WILL STAY IN SOUTH CAROLINA OR AS THE BOARD DECIDES. ONE OTHER THING -- WE ARE A NON-PROFIT 501(C)3.

If you have questions, please send them to me via return email. I will address them and reply to you. I will certainly be available at the next District Meeting on May 18 in Columbia to discuss the goings on in the Hospitality Room. I hope to see you there too!

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# Thank you for all you do for South Carolina Civitan

Patsy Finley, Secretary
The South Carolina District Civitan
phfinley1@gmail.com

### SPECIAL THANKS!

Thank You For All The Special Things You Do

**ANNA SMITH: FOR THE BEAUTIFUL DECORATED TABLES** 



BETTY DURANTE, JIMMY DURANTE AND BARBARA ANGLE
FOR THE DELICIOUS DINNER